

July 20, 2026

Board of City Commissioners

City Hall – 225 4th St N

Fargo, ND 58102

RE: Award for Bus Video Surveillance System (RFP26200)

Background:

The City of Fargo issued Request for Proposals (RFP26200) for a new bus video surveillance system to replace and modernize the existing onboard camera system for the MATBUS fleet. The project includes upgraded onboard video recording hardware, cloud-based video management software, live streaming capability, GPS integration, and associated installation, training, and support services. The proposed system is designed to improve operator and passenger safety, enhance incident investigations, provide secure cloud-based evidence management, and support future system expansion.

Only one proposal was received in response to the RFP. Staff completed a review of the proposal and determined that the submission from Seon Design Inc. dba Safe Fleet is responsive to the requirements of the RFP. The proposed solution meets the City's operational and technical requirements and includes cloud-based video management, live video streaming, encrypted video storage, GPS integration, scalable hardware, and comprehensive implementation and support services.

Safe Fleet has extensive experience providing mobile video surveillance systems for public transit agencies throughout North America and provided multiple comparable transit agency references demonstrating successful implementation of similar systems.

Although only one proposal was received, staff believes the proposal represents the best value to the City based on its compliance with the RFP requirements, proven experience in the transit industry, and compatibility with MATBUS operational needs.

Funding:

Funding for this project is included in the approved Transit Capital Budget and will be paid using federally funded capital grant funds with the required local match.

Requested Action:

Approve the award of RFP26200 – Bus Video Surveillance System to Seon Design Inc, dba Safe Fleet and authorize staff to execute the necessary contract documents.

Sincerely,



Jordan Smith

Assistant Transit Director – Fleet and Facilities

City of Fargo